

(FOR OFFICIAL USE ONLY)

DATE: \_\_\_/\_\_\_/\_\_\_ ACCT#: \_\_\_\_\_ EST. ANNUAL SALES: \_\_\_\_\_  
 SALES REP: \_\_\_\_\_ TYPE: \_\_\_\_\_ CREDIT LIMIT: \_\_\_\_\_  
 ACCTING APPROVAL: \_\_\_\_\_ DIR. OF SALES APPROVAL: \_\_\_\_\_

## RESELLER APPLICATION

### COMPANY INFORMATION

Partnership   
  S-Corp   
  C-Corp   
  Sole Proprietor   
  LLC

Legal Company Name / DBA \_\_\_\_\_ ASI#/PPAI# (if applicable) / FED TAX ID \_\_\_\_\_ In Business Since (MM/DD/YYYY) \_\_\_\_\_

Mailing (Billing) Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP+4 \_\_\_\_\_

Phone \_\_\_\_\_ FAX \_\_\_\_\_ Website \_\_\_\_\_

Shipping address  Same as above

City \_\_\_\_\_ State \_\_\_\_\_ ZIP+4 \_\_\_\_\_

President/Administrator \_\_\_\_\_ President/Administrator Email \_\_\_\_\_

Purchasing Manager \_\_\_\_\_ Purchasing Email (Required) \_\_\_\_\_

Sales Manager \_\_\_\_\_ Sales Email \_\_\_\_\_













Accounts Payable Contact \_\_\_\_\_ Accounts Payable Email (Electronic Invoicing) \_\_\_\_\_

*In an effort to be environmentally friendly and to streamline our processes, Rite in the Rain invoices and order acknowledgments are transmitted electronically. If you do not have an e-mail address or prefer another means of receiving Rite in the Rain documentation, please contact your account representative for special routing.*

Sales Outlets (Check all that apply.):  
 Owned Website   
  2-Step Distributor   
  Amazon, Ebay, Google, other   
  Catalog   
  Retail Storefront: If yes, how many physical loaction(s)? \_\_\_\_\_

How many Outside Sales Staff? \_\_\_\_\_ Covering what Territories? \_\_\_\_\_

### CUSTOMER TYPES (Please select all that apply)

GENERAL	COMMERCIAL	PUBLIC SAFETY	OUTDOOR
 <p><b>EVERYDAY CARRY</b>  <input type="checkbox"/> Organization  <input type="checkbox"/> Creativity</p>	 <p><b>SURVEYING &amp; ENGINEERING</b>  <input type="checkbox"/> Surveying  <input type="checkbox"/> Engineering</p>	 <p><b>AGRICULTURE</b>  <input type="checkbox"/> Cultivation  <input type="checkbox"/> Livestock  <input type="checkbox"/> Crops</p>	 <p><b>RECREATION</b>  <input type="checkbox"/> Travel  <input type="checkbox"/> Outdoor  <input type="checkbox"/> Birding  <input type="checkbox"/> Climbing</p>
 <p><b>EDUCATION</b>  <input type="checkbox"/> Classroom  <input type="checkbox"/> Research</p>	 <p><b>CONSTRUCTION</b>  <input type="checkbox"/> Construction  <input type="checkbox"/> Job Site  <input type="checkbox"/> DIY  <input type="checkbox"/> Industrial</p>	 <p><b>FORESTRY &amp; MINING</b>  <input type="checkbox"/> Forestry  <input type="checkbox"/> Mining</p>	 <p><b>SPORTSMEN</b>  <input type="checkbox"/> Hunting  <input type="checkbox"/> Fishing</p>
 <p><b>MARINE &amp; SCUBA</b>  <input type="checkbox"/> Marine  <input type="checkbox"/> Scuba</p>	 <p><b>EARTH SCIENCES</b>  <input type="checkbox"/> Geological  <input type="checkbox"/> Environmental</p>	 <p><b>ENERGY</b>  <input type="checkbox"/> Utilities  <input type="checkbox"/> Oil &amp; Petrol</p>	 <p><b>ATHLETICS</b>  <input type="checkbox"/> Sports  <input type="checkbox"/> Training</p>

OTHER: \_\_\_\_\_

**dealers.RiteintheRain.com**

Your reseller website Access Authorization Code will be emailed at time of approval.



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# RESELLER TERMS & CONDITIONS OF SALE

## NEW ACCOUNTS

All new accounts must complete and sign a reseller application form before a reseller discount can be extended. At this time we are not accepting applications to re-sell on Amazon, Walmart, Ebay or any other third-party representation on an online store or e-comm platform.

## DISCOUNTS AND ORDER REQUIREMENTS

A minimum of \$1,500 or more in orders is required annually to maintain reseller status. The net minimum reseller opening order is \$250. Refill order is \$100. Products must be ordered in standard inner or case pack quantities. Product quantities will automatically be increased to meet inner or case pack requirements. Orders canceled or requiring major revisions less than 24 hours prior to ship date or while in transit may be subject to a 15% restocking fee. All items are subject to price change or withdrawal without notice.

## TERMS

First year purchases are to be made by credit card to establish purchase history. Applications for N30 terms can be evaluated after meeting one year of required annual sales minimums.

## FREIGHT TERMS

Standard freight terms are FOB our plant, Tacoma WA. 98424 and are calculated individually for each order and added to the invoice. UPS, FedEx, Parcel Post, Common Carrier and Air Freight are available. In most cases freight will be prepaid with charges added to the invoice. LTL shipments are sent Freight Collect. Please specify by which means the order is to be shipped. We do not offer a drop shipping program.

## DAMAGED SHIPMENTS

All claims for loss or damage on prepaid freight shipments will be handled through JL Darling, LLC. All claims on freight collect shipments will be handled by the Buyer directly with the freight company. Must be claimed within 30 days from date of invoice.

## RETURNED GOODS

JL Darling, LLC does not guarantee the commercial success or resale of its products and does not accept the return of sellable merchandise. Merchandise returns will only be considered under extraordinary circumstances. No merchandise will be accepted for return unless specific authorization for such return has been given in advance by dealer services and may be subject to a 15% restocking fee. No returns are authorized past 90 days from date of invoice. No returns accepted on custom printed or imprinted materials.

All merchandise is guaranteed against manufacturing defects. Return of defective merchandise requires specific authorization in advance by dealer services. No returns are authorized past 90 days from date of invoice.

## SHIPMENT ERROR

In the event of a shipment error caused by JL Darling, LLC which necessitates a return, only merchandise over-shipped and still in full inner or case packs may be returned. Approval by JL Darling, LLC and a return authorization number is required. A copy of the packing slip must accompany the returned items within 30 days from date of invoice.

## SHORTAGES

Shortage claims must be submitted in writing within 30 days of receipt of product order. All shortage claims will be reviewed by JL Darling, LLC for verification and to determine validity and issuance of any credit due. Non-reported shortage claims that are deducted from reseller (Buyer) payments without prior approval will be denied.

**AGREEMENT** Applicant agrees to the terms conditions listed in this application, please sign below.

Washington & Texas State Law requires that J L Darling, LLC maintain a valid, signed tax exempt permit for any customer requesting a non-taxable shipment within Washington & Texas

Please, no stickers or stamps - hand written or digital signatures only.

For digital completion of this application - by entering data in the "signature" field you are agreeing to all terms & conditions.

Applicants Name (please print)	Title	Signature	Date
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Please Email this form to: [JLD\\_SalesSupport@RiteintheRain.com](mailto:JLD_SalesSupport@RiteintheRain.com)  
or fax both pages to (253)922-5552 or mail to the address below, attention: Sales Support

**JL DARLING, LLC** 2614 Pacific Highway East, Tacoma, WA 98424-1017