

(FOR OFFICIAL USE ONLY)

DATE: ___/___/___	ACCT#: _____	EST. ANNUAL SALES: _____
SALES REP: _____	TYPE: _____	CREDIT LIMIT: _____
ACCTING APPROVAL: _____		
DIR. OF SALES APPROVAL: _____		

## INTERNATIONAL RESELLER APPLICATION

### COMPANY INFORMATION

Legal Company Name / DBA		Entity Type:	
Mailing (Billing) Address		Company ID#/VAT#	In Business Since (MM/DD/YYYY)
City	State/Province	Postal Code	Country
Phone	FAX	Website	
Shipping address <input type="checkbox"/> Same as above			
City	State/Province	Postal Code	Country
President/Administrator		President/Administrator Email	
Purchasing Manager		Purchasing Email (Required)	
Sales Manager		Sales Email	
Accounts Payable Contact		Accounts Payable Email (Electronic Invoicing)	

In an effort to be environmentally friendly and to streamline our processes, Rite in the Rain invoices and order acknowledgments are transmitted electronically. If you do not have an e-mail address or prefer another means of receiving Rite in the Rain documentation, please contact your account representative for special routing.

Sales Outlets (Check all that apply.): Retail Storefront  If yes, how many physical location(s)? \_\_\_\_\_

Reseller Owned Website  Amazon, Ebay, Google, other  Catalog

### CUSTOMER TYPES (Please select all that apply.)

#### GENERAL

-  **EVERYDAY CARRY**
  - Organization
  - Creativity
-  **EDUCATION**
  - Classroom
  - Research
-  **MARINE & SCUBA**
  - Marine
  - Scuba

#### COMMERCIAL

-  **SURVEYING & ENGINEERING**
  - Surveying
  - Engineering
-  **AGRICULTURE**
  - Cultivation
  - Livestock
  - Crops
-  **CONSTRUCTION**
  - Construction
  - Job Site
  - DIY
  - Industrial
-  **ENERGY**
  - Utilities
  - Oil & Petrol
-  **EARTH SCIENCES**
  - Geological
  - Environmental
-  **FORESTRY & MINING**
  - Forestry
  - Mining

#### PUBLIC SAFETY

-  **LAW ENFORCEMENT**
  - Law Enforcement
-  **PUBLIC SAFETY**
  - CERT
  - Fire
  - EMS
-  **TACTICAL**
  - Military

#### OUTDOOR

-  **RECREATION**
  - Travel
  - Outdoor
  - Birding
  - Climbing
-  **SPORTSMEN**
  - Hunting
  - Fishing
-  **ATHLETICS**
  - Sports
  - Training

OTHER: \_\_\_\_\_

**dealers.RiteintheRain.com**

Your reseller website Access Authorization Code will be emailed at time of approval.

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# INTERNATIONAL RESELLER TERMS & CONDITIONS OF SALE

## NEW ACCOUNTS

All new accounts must complete and sign a reseller application form before a reseller discount can be extended.

## DISCOUNTS AND ORDER REQUIREMENTS

Reseller discounts are determined by annual sales volume. New reseller's discounts will be computed upon acceptance as a reseller. No discounts on orders below \$250. A minimum of \$2,500 or more in orders is required annually to maintain reseller status.

All Shipments are FCA, Tacoma, Washington 98424. Net minimum reseller initial order is \$500. Refill order is \$250. **Products must be ordered in standard inner or case pack quantities. Product quantities will automatically be increased to meet inner or case pack requirements.** Orders canceled or requiring major revisions less than 24 hours prior to ship date or while in transit may be subject to a 15% restocking fee. All items are subject to price change or withdrawal without notice.

## TERMS

All prices are in US funds payable by credit card or wire transfer prior to shipping. JL Darling, LLC must be notified in writing of any changes in ownership of the reseller company.

Applicant (Reseller/Buyer) hereby grants JL Darling, LLC first priority purchase money security interest in buyer's entire future inventory of JL Darling, LLC's products, and in all proceeds of sale or other disposition of said products. In the event that any unpaid amounts become past due and JL Darling, LLC incurs expenses to collect past due amounts, applicant agrees to pay all costs related to collection, including attorney's fees. Venue will be Washington State.

## FREIGHT TERMS

Standard freight terms are FCA our plant, Tacoma WA, 98424. If requested, freight will be prepaid with charges added to the invoice and are calculated individually for each order, UPS, FedEx, Parcel Post, Common Carrier and Air Freight are available. LTL shipments are sent Freight Collect upon request. Please specify by which means the order is to be shipped.

Any duties, taxes, or fees that may be incurred upon entrance into your country are not included in the shipping costs. These charges are due by the recipient upon delivery of the order.

## TERRITORY

Applicant is permitted to resell products strictly to end-users (consumers) within the country specified in the "Shipping Address" section of this application. Sales of products outside of the country will require written permission from JL Darling, LLC.

## DAMAGED SHIPMENTS

All claims for loss or damage on prepaid freight shipments will be handled through JL Darling, LLC. All claims on freight collect shipments will be handled by the Buyer directly with the freight company. In either case, report damage in writing to the carrier at the time of delivery and report to JL Darling within 48 hours.

## RETURNED GOODS

JL Darling, LLC does not guarantee the commercial success or resale of its products and does not accept the return of sellable merchandise. Merchandise returns will only be considered under extraordinary circumstances. No merchandise will be accepted for return unless specific authorization for such return has been given in advance by dealer services and may be subject to a 15% restocking fee. No returns are authorized past 90 days from date of invoice. No returns accepted on custom printed or imprinted materials.

All merchandise is guaranteed against manufacturing defects. Return of defective merchandise requires specific authorization in advance by dealer services. No returns are authorized past 90 days from date of invoice. All shipping costs to be paid by seller.

## SHIPMENT ERROR

In the event of a shipment error caused by JL Darling, LLC which necessitates a return, only merchandise over-shipped and still in full inner or case packs may be returned. Approval by JL Darling, LLC and a return authorization number is required. A copy of the packing slip must accompany the returned items. All shipping costs to be paid by seller.

## SHORTAGES

Shortage claims must be submitted in writing within 30 days of receipt of product order. All shortage claims will be reviewed by JL Darling, LLC for verification and to determine validity and issuance of any credit due. Non-reported shortage claims that are deducted from reseller (Buyer) payments without prior approval will be denied.



How do you wish to pay for products?  CREDIT CARD  WIRE TRANSFER (ALL ORDERS ARE PREPAY)

Please provide the following information:

What other USA products do you sell? (Please note if you have any exclusivity.)

Are you currently purchasing these products through a distributor? Yes  No

If yes, please list the distributors you purchase from.

Why do think your business would be a good reseller of *Rite in the Rain* products?

**AGREEMENT** Applicant agrees to the terms conditions listed in this application, please sign below.

Please, no stickers or stamps - hand written or digital signatures only.

For digital completion of this application - by entering data in the "signature" field you are agreeing to all terms & conditions.

Applicants Name (please print)	Title	Signature	Date
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Please Email this form to: [JLD\\_SalesSupport@RiteintheRain.com](mailto:JLD_SalesSupport@RiteintheRain.com)  
or fax both pages to (253) 922-5552 or mail to the address below, attention: Inside Sales Coordinator, International  
**JL DARLING, LLC** 2614 Pacific Highway East, Tacoma, WA 98424-1017 • Phone (253) 922-5000 • [intl@RiteintheRain.com](mailto:intl@RiteintheRain.com)